

# COMPANY BACKGROUNDER



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|-----------------------|---|--|
| <b>Founded</b>        | Founded 2002; Privately held  |  |
| <b>Goal</b>           | To set the standard for helping clients deploy robust, complex, scalable, and high performance information solutions in record time.  |  |
| <b>Management</b>     | <p>Pankaj Agrawal – Chief Executive Officer &amp; Chief Technology Officer<br/>           Grzegorz Swietlik – Director of Polish Operations and Principal Engineer<br/>           John Westby – Director of Marketing<br/>           Izabela Kochana – Operations Manager, Polish Development Center<br/>           Katherine S. Wojciechowicz – Senior Manager, Human Resources</p>  |  |
| <b>Business Model</b> | <ul style="list-style-type: none"> <li>■ Specializes in high-performance enterprise information integration (EII) and data management solutions</li> <li>■ Enterprise-scale solutions</li> <li>■ Direct sales &amp; channel partners</li> <li>■ Revenues derived from professional services, recurring support and maintenance, and training services.</li> </ul>   |  |
| <b>Partners</b>       | <ul style="list-style-type: none"> <li>■ Ab Initio</li> <li>■ IBM</li> <li>■ Business Objects</li> <li>■ Oracle</li> <li>■ Bull</li> <li>■ Teradata</li> </ul>  |  |
| <b>Technology</b>     | <ul style="list-style-type: none"> <li>■ High-throughput transaction processing framework using parallel processing</li> <li>■ Real-time processing framework for Enterprise Information Integration (EII)</li> <li>■ Cost &amp; processing efficient data storage solutions</li> <li>■ Integrating compressed &amp; indexed flat files with data warehouses</li> </ul>   |  |
| <b>Services</b>       | <p><b>Complete Enterprise Information Integration (EII):</b></p> <ul style="list-style-type: none"> <li>■ Diagnostics</li> <li>■ Solution Development (off-shore or on-shore)</li> <li>■ Data Architecture</li> <li>■ Master Data Management</li> <li>■ Data Quality</li> <li>■ Real Time EII</li> <li>■ Systems Architecture</li> <li>■ Data Warehouse Assessment and Design</li> <li>■ ETL Design &amp; Development</li> <li>■ Metadata Management &amp; Repositories</li> <li>■ Data Warehouse Performance Optimization</li> <li>■ Platform Migration</li> </ul> | <p><b>Unique Expertise:</b></p> <ul style="list-style-type: none"> <li>■ Application Migration between ETL Platforms</li> <li>■ Continuous Flow Processing</li> <li>■ Metadata Driven ETL</li> <li>■ Performance Optimization</li> <li>■ Center of Excellence (COE) Development</li> <li>■ Project and Staff Mentoring</li> </ul> <p><b>Cross-Application Expertise:</b></p> <ul style="list-style-type: none"> <li>■ Ab Initio</li> <li>■ IBM InfoSphere</li> <li>■ Informatica</li> <li>■ SSIS</li> <li>■ Microstrategy</li> <li>■ Business Objects</li> <li>■ Cognos</li> <li>■ SSAS</li> </ul> |

**Value Proposition**

- Superior speed to value: rapid solution development & deployment
- Low total cost of ownership (TCO) for your enterprise information solution
- Real-time access to critical data for faster, better decision making and pervasive BI
- World-class technology
- Field proven methodology
- Exceptional, deep technology skills and experience
- Facilitated knowledge transfer
- On-site, on-shore, and offshore development options to meet customer needs

**Customers**

Compact Solutions serves Global 1,000 clients in data intensive industries such as Financial Services, Retail/CPG, Manufacturing, Insurance, Pharmaceuticals and Health, and Telecommunications industries.

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- North America: **Corporate Headquarters**  
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